

A CAREER WITH APPLIED MEDICAL

A NEW GENERATION MEDICAL DEVICE COMPANY

22872

Applied
Medical





COMPANY OVERVIEW

Applied Medical is dedicated to providing innovative products that improve patient outcomes and enable the advancement of minimally invasive surgery. As a new generation medical device company, Applied is equally committed to improving the affordability and accessibility of high-quality healthcare. In order to fulfill this commitment, we invest heavily in vertical integration, R&D, advanced manufacturing technologies, and most importantly – the growth of our team members.

Applied is proud to have a **SIGNIFICANT AND SUSTAINABLE IMPACT** on healthcare by delivering technologies that **ENHANCE CLINICAL CARE** and satisfy the pressing economic **NEEDS OF OUR CUSTOMERS**.

OUR UNIQUE BUSINESS MODEL

VERTICAL INTEGRATION

One of the main facets of Applied Medical's business model is our strong commitment to vertical integration. Instead of outsourcing our operations, Applied team members develop, manufacture and clinically implement all of our products.

Our high level of vertical integration allows us to quickly implement innovative ideas and maintain the control and flexibility necessary to ensure the highest product quality, availability and compliance. Moreover, vertical integration yields operational efficiencies that enable us to provide our customers with clinically advanced technologies and cost savings.

As a result of Applied's **COMMITMENT TO INNOVATION**, the company has an expansive portfolio of **CLINICALLY ADVANCED PRODUCTS** and a pipeline filled with the next generation of breakthrough technologies for **MINIMALLY INVASIVE SURGERY**.

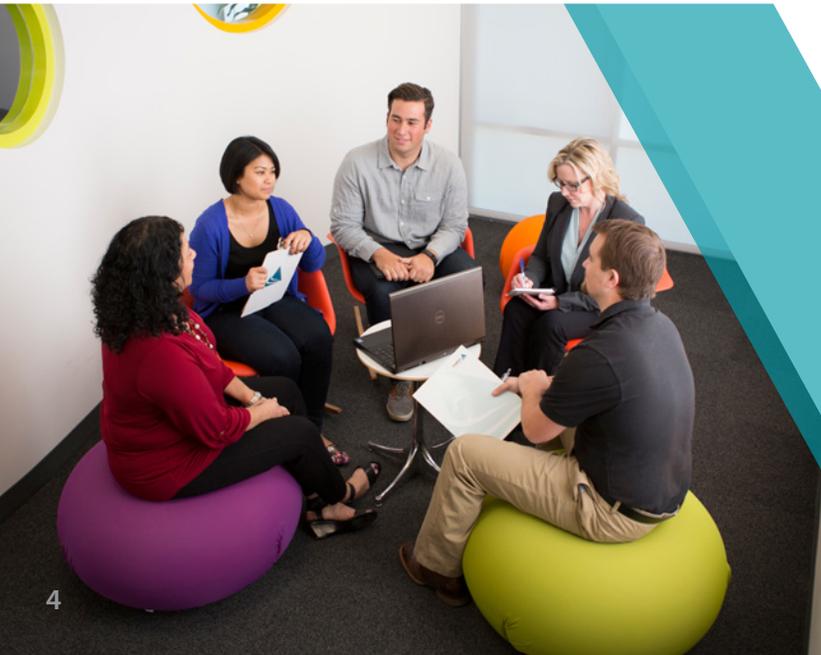
YOUR CAREER AT APPLIED MEDICAL

Applied Medical team members enjoy a fast-paced and challenging, yet casual business environment that allows for incredible personal and professional growth. We invest heavily in the education and development of our team members, and we encourage them to explore different roles as they grow with our organization.

Founded in 1987 and **HEADQUARTERED IN SOUTHERN CALIFORNIA**, Applied Medical is a rapidly growing, global organization, proudly providing our products and unique business model to more than 75 countries.

COMPANY CULTURE

Applied Medical is proud to have a culture strongly committed to ethical business practices and the belief that patient safety and regulatory compliance are everyone's responsibility. If you are passionate about working for an organization that allows you to make decisions based upon what is right for the customer, patient, community, and environment, Applied Medical is the ideal place for you.



AREAS OF OPPORTUNITY

BENEFITS

Responsible for managing a wide variety of benefits programs for Applied's team members including health, 401(k) and various savings and insurance plans.

BRANDING, DESIGN AND MULTIMEDIA

Responsible for championing and protecting the Applied Medical brand through all facets of communication. This includes Applied's web presence, multimedia, graphic design, internal/external messaging, and all other communication tools.

CLINICAL DEVELOPMENT/PRODUCT MANAGEMENT

Responsible for the life cycle of a product, from development to market release, working closely with clinicians, engineers and the Field Implementation team to ensure customer needs are met.

CUSTOMER RELATIONS

Responsible for establishing ongoing relationships with our doctor, hospital and surgery center customers. The team rapidly and effectively responds to customer needs, including order processing, information dissemination and other support functions.

ENGINEERING – AUTOMATION

Responsible for developing and improving cutting-edge automation technologies to enable scalability, ensure quality standards and increase production volumes to meet growing demands.



ENGINEERING – PROCESS DEVELOPMENT

Responsible for creating and contributing to processes that achieve product improvement, cost reduction, tooling capacity, ergonomic enhancement, and overall production efficiency.

ENGINEERING – PRODUCT DEVELOPMENT

Responsible for developing new products and production processes, and closely collaborating with colleagues and surgeons to provide effective solutions for clinical needs.

FINANCE & ACCOUNTING

Responsible for managing the financial operations of the company.

GLOBAL EDUCATION/TRAINING

Responsible for the training of team members to perform their role(s), grow and develop professionally, and understand the company's larger purpose, values, beliefs, and culture.

INFORMATION TECHNOLOGY & SYSTEMS

Responsible for providing enterprise systems, applications, data/voice, computer hardware/software, and network services to support and facilitate business needs.



MANUFACTURING – ADVANCED METAL PROCESSING

Responsible for the manufacturing of our metal product parts, including progressive stamping, computer numeric control (CNC) machining, electrical discharge machining (EDM), vacuum molds, and metal injection molding (MIM).

MANUFACTURING – MOLD DEVELOPMENT

Responsible for designing and fabricating the molds used to manufacture our rubber and polymer product parts.

MANUFACTURING – POLYMER PROCESSING

Responsible for the manufacturing of our polymer and rubber product parts, including advanced injection molding, transfer molding, extrusion, and insert molding.

OPERATIONS

Responsible for supporting all aspects of our manufacturing processes, including planning, scheduling, analysis, and maintenance of Applied's manufacturing and quality procedures to ensure the highest level of efficiency.

PAYROLL

Responsible for managing payroll policies, compliance and processing for Applied's team members.

REGULATORY AFFAIRS/QUALITY

Responsible for ensuring that Applied complies with the regulations and standards of the regions and countries where it markets, distributes and implements medical devices.

SALES/FIELD IMPLEMENTATION

Responsible for providing customers with unparalleled service through effective implementation of Applied's high quality and innovative technologies, while representing and maintaining the Applied brand.

TEAM MEMBER RELATIONS

Responsible for managing the welfare and performance of team members within the organization. The department oversees programs and policies regarding benefits, performance, health, and wellness. This department works very closely with Community Relations, which facilitates opportunities for team members to make a meaningful, positive difference in the local community.

Other opportunities also exist. If you are interested in joining our team, please visit [AppliedMedical.com/Careers](https://www.appliedmedical.com/careers).



SUMMER INTERNSHIP PROGRAM

If you are a student pursuing a career in any of these fields, Applied Medical invites you to explore its High School and College Student Internship Program. Interns work with a mentor on projects designed to expand their understanding of our vertically-integrated organization. Interns gain valuable technical and interpersonal skills, as well as on-the-job work experience.

If you are interested in applying for the internship program, please email INTERNSHIPS@APPLIEDMEDICAL.COM between January and February.

TEAM MEMBER TESTIMONIALS

"I love knowing that I work for a company that is focused on bettering both healthcare needs and costs."

A.L. (CLINICAL DEVELOPMENT TEAM MEMBER)

"I would describe Applied as a very ethical company, which makes it an easy place to work. We have a very clear guideline: 'do the right thing' for the customer, for the company and for each other."

S.B. (CUSTOMER RELATIONS TEAM MEMBER)

"My favorite part about working at Applied is the company's emphasis on lifelong learning."

T.H. (ENGINEERING TEAM MEMBER)

"The most rewarding part of my job is seeing projects and activities that I have been involved with impact a patient's life."

J.D. (CLINICAL & MARKET RESEARCH TEAM MEMBER/FORMER INTERN)

"Applied treats all team members as equals and the egos are checked at the door."

L.W. (PAYROLL TEAM MEMBER)

"I truly enjoy working in such a collaborative environment and am grateful for the opportunity to learn from other departments and team members on a daily basis."

A.K. (BRANDING TEAM MEMBER)

"Applied provides support in the form of amazing facilities and resources that enable us to design products, tools and processes."

S.K. (ENGINEERING TEAM MEMBER)

"As a team member at Applied Medical, I don't feel like a number. I feel genuinely cared for as an individual and respected for the skills that I bring to the table. I don't see my employment here as a job, but rather a career."

D.O. (INFORMATION TECHNOLOGY & SYSTEMS TEAM MEMBER)

"There is so much opportunity for growth at Applied. The company is committed to the development of its team members, and your next role or responsibility is always right around the corner."

M.B. (CLINICAL DEVELOPMENT TEAM MEMBER)

"I appreciate that Applied sponsors many different clubs, events and sports leagues that help team members build relationships with one another."

B.W. (CLINICAL DEVELOPMENT TEAM MEMBER/FORMER INTERN)

"Applied Medical is a company that transforms good to great and first class to world class. If you want to make a difference, this is the place where you can make it happen."

L.S. (OPERATIONS TEAM MEMBER)



COMMUNITY RELATIONS

Throughout the year, Applied Medical is pleased to provide our team members with numerous opportunities to devote their time and efforts to our common goal of making a positive difference in the lives of others. Applied team members have the opportunity to contribute to and volunteer with several humanitarian and charitable organizations. These volunteer opportunities are great ways to give back to the community and build stronger bonds between team members in the process.



COMMITMENT TO THE ENVIRONMENT

Applied Medical believes that a healthy community is dependent on a healthy environment, which is why our team members make every effort possible to conserve the Earth's natural resources. Team members analyze the impact that Applied's facilities, operations, team members, and products have on the environment and implement initiatives for ongoing improvement. To learn more about our approach to sustainability, visit [APPLIEDMEDICAL.COM/SUSTAINABILITY](https://www.appliedmedical.com/sustainability).





COMPANY BENEFITS

Applied Medical is pleased to provide our team members with a competitive compensation and benefits package for a rewarding work/life balance:

- Medical, Vision and Dental Insurance
- Flexible Benefits Account
- 401(k) Savings Plan
- Supplemental Life and Long Term Disability (LTD)
- Tuition Reimbursement
- Vacation and Sick Time
- A Variety of Wellness and Fitness Program Offerings

EQUAL OPPORTUNITY EMPLOYER

Applied Medical is an Equal Opportunity Employer. All qualified applicants will receive consideration for employment without regard to race, color, ancestry, national origin, religion, creed, age, mental or physical disability, sex, gender (including pregnancy), sexual orientation, gender identity or expression, genetic information, marital status, military or veteran status, or any other status protected by federal, state or local laws in the locations where Applied Medical operates.

For more information, please visit

[APPLIEDMEDICAL.COM/CAREERS](https://www.appliedmedical.com/careers)

Find us on  



© 2017 Applied Medical Resources Corporation. All rights reserved. Applied Medical, the Applied Medical logo design, ProTerra, the ProTerra logo design and marks designated with a ® are trademarks of Applied Medical Resources Corporation, registered in one or more of the following countries: Australia, Canada, Japan, South Korea, the United States and/or the European Union. 1055EXT0917